New Partnerships and New Technologies in Deploying Last Mile Connectivity: Lessons and Opportunities

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Have we harnessed our full Potentials

- International capacity and redundancies
  - WACS, ACE, GLO-1, MainOne, SAT3
  - More than 12 Terabits/s

- Four global Mobile Operators
  - MTN, AirtelTigo, Vodafone, Glo

- 11,737,818 Internet users in Dec/2019, 37.8% of the population, per ITU.
We could have achieved more
Opportunities

• Duplicated Investments
  ➢ Backhaul fibre routes
  ➢ Fiber to the Home/Business
  ➢ Road constructions

• Under Utilized National Assets
  ➢ Utility poles (ECG, NEDCO, GRIDCO, etc)

• Licensing regimes
  ➢ Universal /Technology neutral licensing scheme?
Way Forward

• More collaboration within the industry
  • Regulator facilitation
  • Private sector driven collaboration

• Licensing regimes
  ➢ Implement Universal /Technology neutral licensing plan
Thank You