

Infrastructure Sharing and Open Access Working Group Work Plan

February 2015 Update

Summary:

Outcome: Rationalised infrastructure sharing, which facilitates greater sharing, more efficient CAPEX, greater environmental sustainability, more inter-sectoral collaboration between government agencies and a more incentivized private sector.

Outputs

1. Infrastructure sharing Policy or new ICT Policy that reflects infrastructure recommendations from coalition
2. Infrastructure Sharing Regulation

Group Update:

KEY ACTIVITIES	TIMELINE	OWNERS
<p>Develop draft workplan; Socialise details:</p> <ul style="list-style-type: none"> - Held a Group meeting to review Work Plan; assign action items; plan 2015 - Contributed to A4Ai submission of Progress Report to Minister of Communication - Mr Oforu-Adarkwa had follow up meeting with Minister <ul style="list-style-type: none"> - highlighted our willingness to support Policy Review process - offer was well received - next step: expecting invitation from Ministry once e-Transformation program kicks off 	<ul style="list-style-type: none"> - Nov '14 - Dec '14 - Dec '14 - March '15 	<p>A4AI Coalition</p> <p>A4AI Coalition</p> <p>Mr Oforu Adarkwa</p> <p>A4AI Coalition</p>
<p>Fact finding / stakeholder engagement:</p> <ol style="list-style-type: none"> 1. Policy review :: process has been incorporated into the e-Transform Program 2. Open Access :: we need to understand the position of MoC / NITA on the model of management that will facilitate open access of national infrastructure <ul style="list-style-type: none"> - next step: follow up meeting with NITA 3. Best Practices :: GSMA shared report <ul style="list-style-type: none"> - next step: summarise findings 	<ol style="list-style-type: none"> 1. Q1 2. Today / Q1 3. Q1 	<p>A4AI Coalition</p> <p>Mercy Kanyoi-Ndegwa</p>

Update Cont'd:

KEY ACTIVITIES	TIMELINE	OWNERS
Fact finding / stakeholder engagement cont'd: 4. Regulatory Review :: Mr Ofosu-Adarkwa meet Mr Baah-Acheamfour, NCA <ul style="list-style-type: none">- confirmed the NCA had not commenced work towards regulating shared infrastructure- offer to support work towards this was well received	1. Q1	A4AI Coalition
Hold a Group meeting to progress 2015 Work Plan	Q1	A4AI Coalition

Position on Infrastructure sharing

A number of broad key strategic and commercial drivers exist:

- Network expansion into underserved areas that would otherwise be unprofitable or have a payback period greater than the business target.
- Cost reduction.
- Incremental revenue sources.
- Capex / opex optimisation.
- Facilitation of market entry.
- Regulatory interest is threefold: investment, competition and environmental aspects.

The business case for infrastructure sharing:

Whether there is a business case for infrastructure sharing depends on a number of factors, including:

- The maturity of the market and the desire of the carriers to differentiate their services based on quality of service and coverage.
- The planning approaches used by individual carriers and the degree of network roll-out already achieved.
- The technology being rolled out.
- Levels of mobile market penetration in the country.
- Technical and operational limitations.